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**RE:Waiū Dairy Grass and Pasture Fed**

In New Zealand, temperate climatic conditions, particularly in the Central and Upper North Island where Waiū sources milk, allow our dairy herds to graze on pasture including white clover and perennial ryegrass all year round. New Zealand's climate enables sufficient grass growth for adequate pasture based feed for the herds.

A dairy cow's main source of feed in New Zealand will be consumed directly from the paddock or pasture it is in. On average 85% of the cows' diets comes directly from grass, grass silage, hay and forage crops grown on paddocks. To support this, pasture is carefully managed to ensure optimal quality and productivity.

During times of low grass growth, a farmer may use pasture management practices and/or feed supplements to ensure the cows receive adequate nutrition to maintain herd health and welfare requirements. Supplementary crops used are done so in small volumes of the total annual feed given to dairy cows. The main supplementary feeds are Palm Kernel Expeller, Corn silage & Dairy concentrates. To ensure our cows are healthy a farmer may on occasion use minerals, vitamins and may also supplement the diet. This however, is only done in moderation and carefully monitored and recorded by the farmer.

Waiū Dairy sources milk from its own farms as well as from the Fonterra Dairy Co-operative. Fonterra Grass and Pasture Fed own standard attestation verifies the grass fed farming practices across all Fonterra New Zealand farms. A copy of their Grass Fed Attestation can be found on the Fonterra website at <https://www.fonterra.com/content/dam/fonterra-public-website/pdf/NZ-Grass-Fed-Attestation.pdf>

"Grass Fed Standard" is defined further below:<sup>1</sup>

1. Grass Fed is defined as grass, grass silage and forage crops (mainly legumes and brassicas) comprising on average 85% of the diet of dairy cows.
2. Pasture Fed is defined as where a cow consumes its diet from managed pasture and forages. In our milk supply region our dairy cows spend at least 90% of their time on pasture - excluding milking time.
3. All forage crops are predominantly grown on the properties they are consumed.
4. The incidental feeding of grain concentrates may occur from time to time.

The information set out above is provided for guidance purposes only and Waiū Dairy does not authorise the use of the above content without its written consent.<sup>2</sup>

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<sup>1</sup> See <https://www.fonterra.com/content/dam/fonterra-public-website/pdf/NZ-Grass-Fed-Attestation.pdf>

<sup>2</sup> The information and opinions contained in this statement are current as at the date of this statement and is based on information and facts known to Waiū Dairy Limited Partnership as at this date. This information and opinions may change at any time and by providing this statement Waiū Dairy Limited Partnership is not obliged to update or review any of the information or opinions. Waiū Dairy, its distributors, agents and suppliers do not make any representations or warranties in relation to the information and/or opinions set out in this statement including as to accuracy or completeness or that such information and/or opinions are suitable for your intended use. All queries with regard to this statement are to be addressed to [admin@waiudairy.co.nz](mailto:admin@waiudairy.co.nz)